

Eusoft srl listed by Gartner in "Product innovation requires laboratory informatics systems to transcend phases" report

Bari, September 2013 – Eusoft srl, a leading provider of LIMS solutions, today announced that Eusoft.Lab was listed among a few LIMS vendors who have a broad end-to-end NPD presence in Gartner's report entitled "Product innovation requires laboratory informatics systems to transcend phases"

"We consider that this inclusion is another important step of our company. We believe this confirms that Eusoft reorganization process and EuSoft.Lab reengineering allow us to be competitive in the LIMS market." – said our CEO Stefano D'Ascoli – "Moreover, this important recognition helps us to focus on new objectives and projects in order to upgrade the implementation of Eusoft.Lab in better supporting our customers' new product development activities. Now, we are sure that our LIMS can be considered a well performed tool for companies during their new product development activities"

In this report, Gartner's analyst analyzes how manufacturers must strengthen laboratory insights to improve innovation, operational effectiveness and product quality by leveraging lab informatics systems that span more than one phase of new product development. The phases where laboratory informatics is typically required of new product development are:

• Concept — this is the stage where ideation, conceptualization, innovation and hypothesis are created.

• Research — in this phase project ideas are formalized, questions are asked, the hypothesis is interrogated and scientific, engineering, or project related risks are mitigated.

• Development — In this phase ideas that have been previously vetted for scientific risks undergo lead development. This phase typically requires verification that specifications can be met and may involve validation of the design and/or process.

• Transfer — NPD candidates in this phase typically undergo scale-up activities. This may involve formulation, process development, quality derisking and design for manufacturability.

• Manufacturing — Involves ongoing production, commercialization support, post-launch activities, surveillance and corrective and preventive action (CAPA).

According to this classification, the analyst considers two aspects of the NPD to compare some laboratory informatics software, the depth of capabilities - rated from "very high" to "not present" - and the level of execution – rated from "very strong" to "weak" in each functional NPD phase for laboratory informatics vendors.

Eventually, the analyst gives a recommendation for an informatics IT road map. The companies should focus on implementing the core of the system that can bridge at least two phases of NPD, keeping in mind the depth of capabilities and level of execution.

Read the Gartner's reports to following links: "Product innovation requires laboratory informatics systems to transcend phases" (<u>http://www.gartner.com/2597215</u>)





Eusoft is a software house company specialised in laboratory management software, so as laboratories are able to comply with the quality standards and the requirements of the accreditation bodies. The EuSoft.Lab LIMS - Laboratory Information Management System - has always been the core product of EuSoft. Eusoft.Lab combines functional completeness to the most innovative technologies in the web, that allow the use as a service (SaaS) on Cloud Computing platforms. Eusoft.Lab offers a wide variety of implementation options, unique in the Lims market.

